Modification History

| Release | Comments |
| --- | --- |
| Release 1 | This version released with AHC Agriculture, Horticulture, Conservation and Land Management Training Package Version 5.0. |

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| AHC4XX20 | Certificate IV in Nursery Operations |
| Qualification DescriptionThis qualification describes the skills and knowledge for job roles in the nursery industry including; integrated pest manager, production nursery irrigation manager, dispatch manager, head grower, sales manager, site manager, quality assurance and trouble shooter, retail nursery stock supervisor, sales manager, green life buyer, nursery manager and merchandiser. Individuals with this qualification perform tasks involving technical skills, problem solving and supervisory skills to operate, monitor and improve performance of nursery systems and supervise nursery staff.Work must comply with work health and safety and environmental regulations and legislation that apply to the workplace.No licensing, legislative or certification requirements apply to this qualification at the time of publication. |
| Entry RequirementsTo commence this qualification an individual must have:* completed a Certificate III in Horticulture

or* completed a Certificate III in Nursery Operations

or* completed a Certificate III in Production Nursery

or* completed a Certificate III in Retail Nursery

or* 2 years relevant industry experience.
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| Packaging RulesTo achieve this qualification, competency must be demonstrated in: * 14 units of competency:
* 4 core units plus
* 10 elective units.

Elective units must ensure the integrity of the qualification’s Australian Qualification Framework (AQF) alignment and contribute to a valid, industry-supported vocational outcome. Any combination of electives that meets the packaging rules can be selected for the award of the *Certificate IV in Nursery Operations*.Where appropriate, electives may be packaged to provide a qualification with a specialisation area as follows:* At least 4 electives must be selected from Group A for the award of the *Certificate IV in Nursery Operations (Nursery Production)*
* All 4 electives must be selected from Group B for the award of the *Certificate IV in Nursery Operations (Retail Nursery*).
* Plus 3 units from the remaining units listed in groups A, B or C
* 3 from the remaining units listed in groups A, B or C, or any currently endorsed Training Package or accredited course packaged at Certificate IV or Diploma.

Where a specialisation area is not sought, the electives are to be chosen as follows:* 7 units must be selected from groups A, B or C
* the remaining 3 electives may be selected from groups A, B or C or any currently endorsed Training Package or accredited course.

Core Units

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| AHCWHS401 | Maintain work health and safety processes |
| AHCWRK403 | Supervise work routines and staff performance |
| BSBHRM405 | Support the recruitment, selection and induction of staff |
| BSBLDR403 | Lead team effectiveness |

Elective UnitsGroup A (nursery production)

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| AHCAGB302 | Keep production records for a primary production business |
| AHCAGB405 | Analyse and interpret production data |
| AHCPCM403 | Implement an integrated pest management program |
| AHCNSY401 | Plan a growing-on program |
| AHCNSY402 | Plan a propagation program |
| AHCWRK401 | Implement and monitor quality assurance procedures |

Group B (retail nursery)

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| AHCMER401 | Coordinate customer service and networking activities |
| AHCPCM401 | Recommend plants and cultural practices |
| AHCPGD401 | Design plant displays |
| SIRRINV002 | Control stock |

Group C (electives)

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| AHCBER401 | Plan and supervise control activities on infected premises |
| AHCBER402 | Carry out field surveillance for a specific emergency disease or plant pest |
| AHCBIO403 | Plan and implement a farm or enterprise biosecurity plan |
| AHCBUS407 | Cost a project |
| AHCBUS408 | Operate within a budget framework |
| AHCBUS409 | Participate in an e-business supply chain |
| AHCBUS512 | Develop and implement family business structures and relationships |
| AHCBUS517 | Monitor and review business performance |
| AHCCHM404 | Develop procedures to minimise risks in the use of chemicals |
| AHCCHM405 | Plan and implement a chemical use program |
| AHCIRG437 | Schedule irrigations |
| AHCMER406 | Provide information on fertilisers and soil ameliorants |
| AHCMOM402 | Supervise maintenance of property, machinery and equipment |
| AHCPCM402 | Develop a soil health and plant nutrition program |
| AHCPCM501 | Diagnose plant health problems |
| AHCPHT502 | Develop a horticultural production plan |
| AHCPMG410 | Implement the pest monitoring and evaluation plan |
| BSBFIA412 | Report on financial activity |
| BSBMKG401 | Profile the market |
| BSBREL402 | Build client relationships and business networks |
| BSBRSK401 | Identify risk and apply risk management processes |
| BSBSMB421 | Manage small business finances |
| BSBSUS401 | Implement and monitor environmentally sustainable work practices |
| SIRRMER003 | Coordinate visual merchandising activities |
| SIRXMKT002 | Use social media to engage customers |
| SIRXRSK002 | Maintain store security |

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| Qualification Mapping Information

| Code and title current version | Code and title previous version | Comments | Equivalence status |
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| AHC4XX20 Certificate IV in Nursery Operations | AHC40616 Certificate IV in Production NurseryAHC40716 Certificate IV in Retail Nursery | New qualification | No equivalent qualification |

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| LinksCompanion Volumes, including Implementation Guides, are available at VETNet: <https://vetnet.education.gov.au/Pages/TrainingDocs.aspx?q=c6399549-9c62-4a5e-bf1a-524b2322cf72> |