Modification history

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| Release | Comments |
| Release 1 | This version released with ACM Animal Care and Management Training Package Version 1.0. |

| ACMHBR306 | Provide information on horses |
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| Application | This unit of competency describes the skills and knowledge required to provide information on horses using knowledge of horse pedigrees and sales catalogues.  The unit applies to individuals who work under broad direction and take responsibility for their own work. They complete routine activities and work in a range of known contexts within horse breeding environments.  No occupational licensing or certification requirements apply to this unit at the time of publication.  Work health and safety and animal welfare legislation relevant to interacting with horses applies to workers in this industry. Requirements vary between industry sectors and state/territory jurisdictions. Users are advised to check with the relevant authority for specific requirements.  NOTE: The terms 'occupational health and safety' (OHS) and 'work health and safety' (WHS) generally have the same meaning in the workplace. In jurisdictions where the national model WHS legislation has not been implemented, RTOs must contextualise the unit of competency by referring to current OHS legislative requirements. |
| Prerequisite Unit | Nil |
| Unit Sector | Horse Breeding (HBR) |

| Elements | Performance Criteria |
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| Elements describe the essential outcomes. | Performance criteria describe the performance needed to demonstrate achievement of the element. |
| 1. Identify customer information requirements | 1.1 Use interpersonal and communication skills to identify customer information needs  1.2 Handle initial customer enquiries courteously and promptly  1.3 Update knowledge and understanding of products and services actively through authoritative sources and appropriate personnel  1.4 Identify professional limitations in addressing customer information needs, and seek assistance from appropriate personnel |
| 2. Provide information to customers | 2.1 Present information to customers in a timely and professional manner  2.2 Organise to exhibit horses that may meet requirements to customer  2.3 Refer enquiries that fall outside own areas of knowledge according to workplace protocols and practices for follow-up and completion |
| 3. Research horse pedigrees | 3.1 Investigate individual horse pedigrees  3.2 Identify close relations of individual horses  3.3 Review performance of close relations to individual horses |

| Foundation Skills  This section describes those language, literacy, numeracy and employment skills that are essential for performance in this unit of competency but are not explicit in the performance criteria. | |
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| Skill | Description |
| Reading | * Interpret key information about horses, including pedigrees from a range of sources |
| Oral communication | * Use active listening and questioning techniques to elicit information about horse information requirements |
| Navigate the world of work | * Follow workplace requirements, including safe horse handling practices, associated with own role |
| Interact with others | * Use a range of strategies to establish a sense of connection and build rapport with customers * Follow accepted practices and protocols and make adjustments to own style for communicating information to diverse customers |
| Get the work done | * Plan and prioritise own workload to meet customer enquiry needs |

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| Unit Mapping Information | | | |
| Code and title current version | Code and title previous version | Comments | Equivalence status |
| ACMHBR306 Provide information on horses | Not applicable | New unit | No equivalent unit |

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| Links | Companion Volumes, including Implementation Guides, are available at VETNet:  <https://vetnet.education.gov.au/Pages/TrainingDocs.aspx?q=b75f4b23-54c9-4cc9-a5db-d3502d154103> |

| TITLE | Assessment requirements for ACMHBR306 Provide information on horses |
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| Performance Evidence | |
| An individual demonstrating competency in this unit must satisfy all of the elements and performance criteria of this unit.  There must be evidence that the individual has provided information about horses to meet customer needs, including:   * responding to enquiries and assessing initial needs of at least two customers * accessing and researching pedigree information for at least three individual horses * explaining the pedigree relationships and performance of close relations for at least three individual horses * providing information about individual horses to at least two customers * organising to exhibit horses for at least one customer. | |

| Knowledge Evidence |
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| An individual must be able to demonstrate the knowledge required to perform the tasks outlined in the elements and performance criteria of this unit. This includes knowledge of:   * customer requirements in horse breeding and sales settings * customer service techniques * workplace or organisation business values, structure, products and services relevant to providing information on horses to customers * workplace procedures for providing information on horses * techniques for researching horse pedigrees * available stud products and services. |

| Assessment Conditions |
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| Assessment of skills must take place under the following conditions:   * physical conditions: * a workplace or an environment that accurately represents workplace conditions * specifications: * horse pedigree information, or technology to access horse pedigree information * relationships: * customers.   Assessors of this unit must satisfy the requirements for assessors in applicable vocational education and training legislation, frameworks and/or standards. |

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