

Modification History

Release	Comments
Release 1	This version release with AHC Agriculture, Horticulture, Conservation and Land Management Training Package Version 5.0.

AHC3XX20	Certificate III in Rural Merchandising
<p>Qualification Description</p> <p>This qualification describes the skills and knowledge for job roles in the rural merchandising industry including; rural merchandiser and rural sales assistant.</p> <p>Individuals with this qualification perform tasks involving a broad range of skills that are applied in a wide variety of contexts, which will involve discretion and judgement in selecting equipment and services and applying contingency measures during work.</p> <p>Work must comply with work health and safety and environmental regulations and legislation that apply to the workplace.</p> <p>No licensing, legislative or certification requirements apply to this qualification at the time of publication.</p>	
<p>Entry Requirements</p> <p>There are no entry requirements for this qualification.</p>	

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Packaging Rules

To achieve this qualification, competency must be demonstrated in:

- 12 units of competency:
 - 6 core units plus
 - 6 elective units.

Elective units must ensure the integrity of the qualification's Australian Qualification Framework (AQF) alignment and contribute to a valid, industry-supported vocational outcome. The electives are to be chosen as follows:

- 4 must be from the elective list
- 2 from the remaining elective units, or any other endorsed Training Package or accredited course packaged at Certificate II, III or IV.

Core Units

AHCMER301	Process customer complaints
AHCMER303	Sell products and services
AHCWHS301	Contribute to work health and safety processes
AHCWRK204	Work effectively in the industry
AHCWRK309	Apply environmentally sustainable work practices
BSBCUS301	Deliver and monitor a service to customers

Elective Units

AHCBUS301	Use hand held e-business tools
AHCCHM304	Transport and store chemicals
AHCCHM307	Prepare and apply chemicals to control pest, weeds and diseases
AHCMER3XX	Provide information on hardware products
AHCMER304	Recommend irrigation products and services
AHCMER401	Coordinate customer service and networking activities
AHCMER402	Provide advice and sell machinery
AHCMER403	Provide advice and sell farm chemicals
AHCMER404	Provide advice on agronomic products
AHCMER405	Provide advice on livestock products
AHCMER406	Provide information on fertilisers and soil ameliorants
AHCMER407	Provide irrigation sales and service
AHCWRK205	Participate in workplace communications
AHCWRK303	Respond to emergencies
AHCWRK306	Comply with industry quality assurance requirements
AHCWRK307	Develop and apply fertiliser and soil ameliorant product knowledge
AHCWRK308	Handle bulk materials in storage area
BSBPRO301	Recommend products and services
BSBWOR301	Organise personal work priorities and development
ICTICT203	Operate application software packages
SIRRINV001	Receive and handle retail stock
SIRRINV002	Control stock
SIRRMER001	Produce visual merchandise displays
SIRRMER003	Coordinate visual merchandising activities
SIRXMKT002	Use social media to engage customers
SIRXPDK001	Advise on products and services
SIRXRSK002	Maintain store security
SIRXSLS002	Follow point-of-sale procedures
TLID1001	Shift materials safely using manual handling methods
TLID2004	Load and unload goods/cargo
TLILIC0003	Licence to operate a forklift truck

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Qualification Mapping Information			
Code and title current version	Code and title previous version	Comments	Equivalence status
AHC3XX20 Certificate III in Rural Merchandising Release 1	AHC32716 Certificate III in rural Merchandising Release 1	Amended packaging rules, new core and elective units.	No equivalent qualification

Links
Companion Volumes, including Implementation Guides, are available at VETNet:
<https://vetnet.education.gov.au/Pages/TrainingDocs.aspx?q=c6399549-9c62-4a5e-bf1a-524b2322cf72>

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