Modification history

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| Release | Comments |
| Release 2 | This version released with AHC Agriculture, Horticulture and Conservation and Land Management Training Package Version 4.0. |
| Release 1 | This version released with AHC Agriculture, Horticulture and Conservation and Land Management Training Package Version 1.0. |

| AHCPHT504 | Develop a grape production plan |
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| Application | This unit of competency describes the skills and knowledge required to carry out preliminary planning activities, determine grape production requirements, schedule production activities, plan monitoring of grape production plan and document grape production plan.  The unit applies to individuals who apply specialised skills and knowledge to the development of a grape production plan, and take personal responsibility and exercise autonomy in undertaking complex work. They analyse and synthesise information and analyse, design and communicate solutions to sometimes complex problems.  All work must be carried out to comply with workplace procedures, health and safety in the workplace requirements, legislative and regulatory requirements, sustainability and biosecurity practices.  No occupational licensing, legislative or certification requirements are known to apply to this unit at the time of publication. |
| Prerequisite Unit | Nil |
| Unit Sector | Production horticulture (PHT) |

| Elements | Performance Criteria |
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| Elements describe the essential outcomes. | Performance criteria describe the performance needed to demonstrate achievement of the element. |
| 1. Carry out preliminary planning activities | 1.1 Identify and evaluate trends and issues affecting the Australian viticulture industry for their impact on planning decisions  1.2 Determine client preferences and requirements for the production of grapes  1.3 Assess the vineyard site for growing environment factors, services and site modifications  1.4 Conduct research into the characteristics and growing requirements of grape varieties and cultivars, legal attributes of the site, and local by-laws and restrictions that may affect the production plan  1.5 Identify sustainable land use issues that may affect planned production  1.6 Set production targets that are consistent with the marketing strategy and business plan  1.7 Determine production requirements in terms of quantity and quality of grapes  1.8 Develop a draft plan that reflects client preferences and requirements and takes into account site factors and any identified sustainable land use requirements |
| 2. Determine the production requirements for grapes | 2.1 Identify grape varieties that are appropriate to the site and consistent with the plan  2.2 Calculate, cost and confirm the quantity required with the supplier  2.3 Select establishment procedures consistent with the agreed preliminary plan  2.4 Document cultural management practices to achieve optimal growth  2.5 Determine harvesting dates to meet market specifications and deadlines  2.6 Identify and cost resources, tools, equipment and machinery required for production  2.7 Identify hazards associated with production activities, assess risks and identify and document controls in the plan  2.8 Identify policy concerning grapes not meeting specifications according to customer requirements, quality assurance policies and marketing strategy |
| 3. Schedule grape production activities | 3.1 Outline staged implementation and development of the grape production activities  3.2 Determine and document timelines for grape production activities  3.3 Plan and schedule marketing according to the production schedule and marketing strategy |
| 4. Plan monitoring of the grape production plan | 4.1 Determine production activities to be monitored, the format for recording factors, frequency of monitoring and the thresholds for remedial action  4.2 Document required remedial action or contingency plan for implementation by staff  4.3 Review on a regular basis the effectiveness of the monitoring system |
| 5. Match grape production to wine output | 5.1 Determine grape yields required to meet client projections  5.2 Determine grape variety required to meet wine output  5.3 Compare production program to client projections  5.4 Implement remedial action or contingency plan where grape production falls outside client projections |
| 6. Prepare and document the grape production plan and specifications | 6.1 Prepare detailed plans, specifications and quotations based on industry conventions and the requirements of production  6.2 Produce a scaled vineyard site plan which can be readily interpreted and understood by on-site personnel  6.3 Develop and document detailed on-site procedures and schedules required for grape production |

| Foundation Skills  This section describes those language, literacy, numeracy and employment skills that are essential for performance in this unit of competency but are not explicit in the performance criteria. | |
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| Skill | Description |
| Reading | * Identify and interpret information regarding the Australian viticulture industry issues and trends * Identify and interpret information regarding grape growing requirements, legal attributes of the site, and by-laws and restrictions * Identify and interpret customer requirements and market specifications, quality assurance policies and marketing strategy |
| Writing | * Develop a grape production plan, scaled vineyard site plan, on-site procedures and grape production schedules |
| Oral communication | * Initiate discussions with clients and work colleagues, using clear language to plan and communicate grape production plan |
| Numeracy | * Access and analyse data for input to grape production plan and grape production schedule * Document harvesting dates, and resource costs of grape production plan |
| Navigate the world of work | * Identify and describe own workplace requirements associated with own role and area of responsibility |
| Interact with others | * Use appropriate language and communication skills to disseminate information within work team |

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| Unit Mapping Information | | | |
| Code and title current version | Code and title previous version | Comments | Equivalence status |
| AHCPHT504 Develop a grape production plan  Release 2 | AHCPHT504 Develop a grape production plan  Release 1 | Minor changes to application and foundation skills | Equivalent unit |

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| Links | Companion Volumes, including Implementation Guides, are available at VETNet:  <https://vetnet.education.gov.au/Pages/TrainingDocs.aspx?q=c6399549-9c62-4a5e-bf1a-524b2322cf72> |

| TITLE | Assessment requirements for AHCPHT504 Develop a grape production plan |
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| Performance Evidence | |
| An individual demonstrating competency must satisfy all of the elements and performance criteria in this unit. There must be evidence that the individual has developed a grape production plan on at least one occasion and has:   * researched, evaluated and recorded relevant information * calculated the cost and logistical requirements of the production plan * planned and scheduled grape production activities * planned and scheduled marketing * communicated and negotiated with the client, staff, managers, suppliers, contractors and consultants * documented plans, specifications and production work procedures * prepared reports for staff, managers, clients and contractors * produced a site plan which can be readily understood by on-site personnel. | |

| Knowledge Evidence |
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| An individual must be able to demonstrate the knowledge required to perform the tasks outlined in the elements and performance criteria of this unit. This includes knowledge of:   * principles and practices for developing a grape production plan, including: * establishment and management of grape production in relation to client needs and the standards required by the marketplace * establishment procedures, plant selection and cultural practices for grape production * processes and techniques for preparing, costing and documenting plans for grape production and scheduling grape production * the role of business and marketing plans and client consultation processes in planning grape production * trends and issues of the Australian viticulture industry. |

| Assessment Conditions |
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| Assessment of skills must take place under the following conditions:   * physical conditions: * a workplace setting or an environment that accurately represent workplace conditions * resources, equipment and materials: * industry publications and internet sources of information relevant to the development of a grape production plan * marketing strategy * specifications: * market specifications * relationships: * customers and work colleagues * timeframes: * according to the job requirements.   Assessors of this unit must satisfy the requirements for assessors in applicable vocational education and training legislation, frameworks and/or standards. |

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